



U. S. AGENCY FOR INTERNATIONAL DEVELOPMENT
OFFICE OF THE AID REPRESENTATIVE TO THE CZECH REPUBLIC

To Whom It May Concern:

June 1, 1994

REF: ARKOM ASSOCIATES

By way of this letter, I would like to comment on our experience with the local architectural and engineering firm of ARKOM ASSOCIATES.

My association with ARKOM began nearly 2 years ago when their plan submission was judged to be the best of the packages prepared by a wide array of A&E firms in Prague. We were interested in turning poorly wired, ventilated, lighted residential space within the chancery into good office space. Now, after a protracted period of time and effort that required numerous revisions of plans to satisfy the engineers, fire marshals, plumbers, security techs, and electricians at the Foreign Buildings Office of the State Department in Washington, our goal has been realized.

I am comfortable in saying that had it not been for the diligence and professionalism of ARKOM staff, we would certainly not have achieved this important goal. Not only did they provide the many forms of technical guidance in project management to get us thru the design and approval process with the State Department, they handled the myriad details associated with helping us to compete the solicitation package and tender procedure among local construction firms, and then wrestled with the selected firm to make sure that time schedules and quality of materials and workmanship were adhered to. Again, this was no small order, especially in the Prague context where western standards and expectations of time lines and efficiencies are relatively unknown.

As their client, I am delighted to be able to show case our recently completed project and to talk with candor about our relationship with ARKOM that has evolved over the past two years. It has been a delight to work with them, and I offer my unreserved recommendation to any potential client that ARKOM is a first-rate outfit that deserves full consideration as a business partner. I am aware that they are now involved in a variety of even larger-scale projects here at the American Embassy, which is further testimony to their professional ability and the reputation now associated with their work.

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